

Working Directly with a WEEE Processor

Developing an RFP



2011 MWA Fall Workshop
October 27, 2011

Regional Municipality of Halton

Halton Region Population 2006 Census

- Burlington 164,415
- Halton Hills 55,289
- Milton 53,939
- Oakville 165,613
- **Total 439,256**



E-Waste in Halton

Permanent depot located at the Halton Waste Management Site (landfill)

- Registered as an OES collector
- Collection in roll-off containers
- Regional staff monitor bins
- 50 tonnes/month



E-Waste in Halton

Special Waste Drop off Days

- 4 events/year (combined with MHSW)
- Work directly with OES Processor
- Processor staff receive material
- Region staff set-up/tear down, provide traffic control
- ~22 tonnes/event 2011



Real question...



OES Collector

- Direct OES/municipal relationship
- Responsible for collection of material
- Set fees paid

Processor Incentive Program

- Arms length to OES/direct relationship to Processor
- Contractor staff
- Potential higher revenue

Considerations

- Distance to processors
- Potential revenue
- Staff requirements
- Customer service
- Available time and resources for RFP process



Why an RFP?

- Internal best practice to have contract in place
- Direct relationship with contractor
- Options for collection and contingency plans
- Processing methods and efficiency



What we included

- Customer service expectations
- Health & Safety
- Collection method & Contingency plans
- Processing
 - Must be OES approved
- Recycling efficiency rate



Lessons Learned

- Pricing Summary
 - Separate pricing by group (i.e. A, B, C, non-phase)
- Recycling Efficiency
 - Raised questions during the process



Summary

- Talk to OES about your options
- Have a written agreement
- Evaluate staff requirements
- Consider your location and distance to processors
- Look at your revenue potential



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