

Management Skills for Waste Professionals Seminar Series



Progressing through your career as a waste management professional

Presented by the Ontario Chapter of SWANA

The purpose of this seminar series is to provide waste management industry professionals with tools to broaden their knowledge and update skills on the way to more progressive positions in leadership or responsibility. The industry is changing rapidly with new program goals being pushed by government as well as tightening economics and the need to accomplish more with the same amount of funding. These seminars will not only equip you to become a better professional, but offer enlightenment on issues that are going to be important in the next few years.

Seminar 2: **Contract Essentials and Data Analytics**

November 29, 2018, 9:00 AM- 4:00 PM

Four Points by Sheraton Mississauga Meadowvale

Registration Fee: \$250 – Register online at swanaontario.org or email office@swanaontario.org

Morning Session Topic: ***Contract Essentials – Successful Procurement of Services and Facilities to Support Waste Management Activities.***

How to Author, Administer and Monitor Successful Contracts?

Karen Bieri, Purchasing Consultant

What Contract Issues Have Been Seen by Consultants as Challenging?

Bruce Matthews, CEO of Consulting Engineers of Ontario

What Are The Issues in The Bidding Process and Delivery Side From a Contractors View?

Rick Vandersluis, Vice President Business Development, Try Recycling

Afternoon Session Topic: ***Data Analytics in Waste Management - Exploring Business intelligence, Big Data, and Automated Collection of Data Points to Assist in the Determination of Opportunities for Improvements in Route Optimization, Services and Overall Efficiencies in Program Delivery***

How Data Analytics Relates to the City's Operations Management, Waste Collection Contracts and Business Intelligence Platforms

Simon Dimuantes, Manager of Integrated Technology Management, City of Toronto

Managing data volume for effective knowledge transfer to managers, customers and internal operations

Dennis Monestier, Environmental Sales Manager- Canada, Rehrig Pacific Company

Note: Lunch and Networking Opportunities Included.